

Intelife Group and Quayside Logistics partnership a first for WA

To facilitate the growth of each organisation disability organisation Intelife Group (Intelife) and Indigenous contracting organisation Quayside Logistics (“Quayside”) have signed an agreement to jointly deliver commercial services in Western Australia.

The partnership seeks to bring together the expertise of both organisations combining the scale of Intelife’s commercial services operations with Quayside’s expertise in industrial services and tier one client relationships. The combination of a disability services and an Indigenous organisation provides a very strong and unique social value proposition to customers.

Having been awarded a contract to provide cleaning services at the Department of Biodiversity, Conservation and Attractions’ Kensington headquarters, Intelife will work with Quayside to jointly resource the service delivery team. The contract will provide ongoing work for three Intelife and two Quayside employees over its potential five year term.

Intelife and Quayside provide a variety of commercial services in the facilities management and horticulture markets and the operating model builds on the strengths of each organisation and will provide opportunities to win and deliver larger contracts.

Intelife CEO, Steve Edgar, commented: “We are delighted to be working with Quayside. The partnership brings a very unique offering to our Western Australian customers who will receive the highest standard of commercial service whilst supporting both a disability and Indigenous organisation. Quayside bring a strong track record and we look forward to working with Bianca and her team”.

Quayside Managing Director, Bianca Austin commented: “I’m very happy to be able to engage with Intelife. The opportunity to provide support services to Indigenous and non-Indigenous people with disability is one that strongly aligns with our overarching purpose and mission”.